

Inside Track Canada Multi-Vehicle Lease Comparison

DATE

CLIENT NAME

	2016 Audi A4 2.0T PROGRESSIVE QUATTRO	2016 CADILLAC CTS 2.0L AWD	2016 LEXUS IS300 AWD
PRICING			
MANUFACTURERS SUGGESTED RETAIL PRICE (INC. FREIGHT, PDI AND AIR TAX UNLESS CHARGED UPFRONT)	\$48,795.00	\$54,080.00	\$44,045.00
LESS: Inside Track Discount (1)	\$5,228.00	\$6,712.00	\$5,246.00
EQUALS: Sale Price	\$43,567.00	\$47,368.00	\$38,799.00
LESS: Net Trade Down Payment	0.00	0.00	\$0.00
LESS: Net Cash Down Payment	0.00	0.00	\$0.00
EQUALS: Net Capitalized Cost (1) (Net Sale Price)	\$43,567.00	\$47,368.00	\$38,799.00

Vehicle Discount
Disclosure Amount

LEASE TERMS			
FINANCE SOURCE	AUDI FINANCE	GM FINANCIAL SERVICES	LEXUS FINANCIAL
TERM IN MONTHS	48	48	48
End Value	\$18,640.00	\$19,468.00	\$18,855.00
Kms Per Yr Allowed	20000	20000	20000
Excess KM Charge at Lease End (Per KM)	\$0.20	\$0.12	\$0.15
Annual Percentage Rate (APR%)	1.40%	1.90%	2.90%
Date Valid To	Valid To Date Shown	MM/DD/YY	

Lease Terms
Disclosure Includes:
✓ End Value
✓ Rate
✓ Term
✓ Excess KM Charge

PAYMENTS & FINANCIAL ANALYSIS			
	48 MTHS - 20000 KMS PER YR	48 MTHS - 20000 KMS PER YR	48 MTHS - 20000 KMS PER YR
MONTHLY Payment Before Sales Tax (2)	\$555.39	\$633.88	\$484.96
TOTAL MONTHLY PAYMENT INCLUDING TAX(2)	\$627.59	\$716.29	\$548.01
Monthly payment reduced by this amount for each \$1000.00 increment in down payment	\$24.19	\$24.43	\$24.90
BI WEEKLY PAYMENTS			
BI WEEKLY Payment Before Sales Tax (2)	\$256.42	\$292.70	\$213.78
TOTAL BI WEEKLY PAYMENT INCLUDING TAX(2)	\$289.75	\$330.75	\$241.57
Monthly payment reduced by this amount for each \$1000.00 increment in down payment	\$11.17	\$11.28	\$11.39

Multi-Vehicle
Side-by-Side
Comparison of Same
Terms & Payment
Frequencies

TOTAL DUE ON DELIVERY			
	48 MTHS - 20000 KMS PER YR	48 MTHS - 20000 KMS PER YR	48 MTHS - 20000 KMS PER YR
Total Monthly Payment Including Tax (2)	\$627.59	\$716.29	\$548.01
PLUS: Security Deposit	0.00	0.00	\$0.00
LESS: Estimated Net Trade-In (3)	0.00	0.00	\$0.00
LESS: Cap Cost Reduction (DownPayment)	0.00	0.00	\$0.00
Freight & P.D.I. If Applicable **	INCLUDED	INCLUDED	INCLUDED
Federal Air Tax If Applicable **	INCLUDED	INCLUDED	INCLUDED
PLUS: Tire Tax (if applicable in your province) **	30.00	30.00	\$30.00
PLUS: OMCVIC **	10.00	10.00	\$10.00
PLUS: Dealer Administration **	0.00	199.00	\$299.00
PLUS: GST/ PST/HST on Taxable Items (*)	5.20	31.07	\$44.07
PLUS: Licence Fee (If Known at time of report)	EXTRA	EXTRA	EXTRA
PLUS: Provincial Registration Fee If Applicable	EXTRA	EXTRA	EXTRA
Total Net Cash Due By Lessee	PLUS LICENCE & PPSA	PLUS LICENCE & PPSA	PLUS LICENCE & PPSA
On Delivery:(4)	\$672.79	\$986.36	\$1,456.16
LESS: Client Deport	\$0.00	\$0.00	\$0.00
LESS: Factory Rebate Applied Post Tax	\$0.00	\$0.00	\$0.00
NET AMOUNT OWING ON DELIVERY	\$672.79 PLUS LICENCE & PPSA	\$986.36 PLUS LICENCE & PPSA	\$1,456.16 PLUS LICENCE & PPSA

Full Disclosure
Pricing showing all
funds due at time of
delivery



- Includes all pre tax eligible discounts or rebates which are compatible with any special rate programs in effect.
 - Lease pricing is extremely time sensitive. These figures are accurate as of today's date. While every effort is made to monitor market changes, manufacturers may change their pricing, residual values, interest rates or other support programs that may affect these payments at any time. Inside Track Canada or its subsidiaries assume no responsibility for any changes resulting from the above conditions.
 - All trades are subject to final inspection unless otherwise indicated.
 - License and Registration are extra if not included in these calculations. Net trade-in is not included as it does not represent a cash outlay.
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